


What's  
your  
mini?

MARY KAY®



**To help your customer find out which FREE\* Deluxe Mini she should get with her purchase of \$40 (excluding tax) or more of *Mary Kay*® products, follow these quick, easy steps.**

1. Lay out each card with the question side facing up.
2. Have your customer answer “yes” or “no” to each question.
3. The card with the most “yes” answers is the Deluxe Mini she should get.
4. Suggest the *Mary Kay*® products that correspond with her Deluxe Mini.

*Don't worry if there is a tie. This just means you have more Deluxe Minis to offer her in the future! Visit Product Central on Mary Kay InTouch® for more information.*

\*Available through participating Independent Beauty Consultants only

Do you ...

- 1. Love wearing fun eye looks?**
- 2. Like to remove your makeup quickly?**
- 3. Have sensitive eyes or wear contact lenses?**

If you answered “yes” to 2 out of 3 questions, ...

MARY KAY® OIL-FREE EYE MAKEUP REMOVER

Your mini is the  
**Mary Kay® Oil-Free  
Eye Makeup Remover  
Deluxe Mini.**

This much-loved product gently removes eye makeup, including waterproof mascara, without tugging or pulling the delicate skin in the eye area. It is suitable for contact lens wearers, sensitive skin and sensitive eyes. The formula does not leave skin feeling greasy.

**More Products You'll Love**

*Lash Love® Mascara*

*Mary Kay® Mineral Eye Color*

*Mary Kay® Eyeliner*

*Mary Kay® Cream Eye Color*



Do you ...

- 1. Like defined, natural-looking lashes?**
- 2. Want to show off your pretty peepers?**
- 3. Love products with added benefits?**

If you answered “yes” to 2 out of 3 questions, ...

**LASH LOVE® MASCARA**

Your mini is the  
***Lash Love*® Mascara  
Deluxe Mini in I ♥ black.**

Love your lashes with the mascara that defines, defends and delivers four times the volume while looking naturally flawless, soft and healthy. With a flexible, sculpted brush that separates and coats lashes, it's love at first swipe!

**More Products You'll Love**

*Mary Kay*® Oil-Free Eye  
Makeup Remover

*Mary Kay*® Mineral Eye Color

*Mary Kay*® Eyeliner

*Mary Kay*® Lash Primer



Do you ...

- 1. Like having skin that feels silky?**
- 2. Have concerns about your pores?**
- 3. Want to be close-up confident?**

If you answered “yes” to 2 out of 3 questions, ...

# Your mini is the *TimeWise*® **Microdermabrasion Plus Set Deluxe Mini.**

Get the look of polished, younger skin and significantly smaller pores. With this two-step set, skin looks younger and pores look smaller, and skin's texture is dramatically improved. It visibly improves the look of fine lines and makes skin high-definition worthy.

## **More Products You'll Love**

*TimeWise*® 3-In-1 Cleanser

*TimeWise*® Age-Fighting  
Moisturizer

*TimeWise*® Day Solution

Sunscreen Broad  
Spectrum SPF 35\*

*TimeWise*® Night Solution

*TimeWise*® Firming Eye  
Cream





Do you ...

- 1. Like fun, glossy shades that make your lips shine?**
- 2. Love to flaunt your perky pucker?**
- 3. Want a multitude of colors to match your many moods? (And outfits?)**

If you answered “yes” to 2 out of 3 questions, ...

**NOURISHINE PLUS® LIP GLOSS**

## Your mini is the ***NouriShine Plus*® Lip Gloss Set Deluxe Mini.**

Get brilliant shine and an instant boost of moisture that leaves lips feeling nourished. And not only is the lip gloss loaded with good-for-you ingredients, this mini gives you all that in six long-wearing shades. From perfect pink kisses and the raciest reds to comforting warm nudes and luscious berries, you'll find every shade of wonderful!

### **More Products You'll Love**

*Mary Kay*® Lip Liner

*Mary Kay*® Mineral  
Eye Color

*Mary Kay*® Mineral  
Cheek Color Duo

*Satin Lips*® Set



Do you ...

- 1. Want to look younger?**
- 2. Like skin that looks lifted and more resilient?**
- 3. Love the power of antioxidants?**

If you answered “yes” to 2 out of 3 questions, ...

Your mini is the  
***TimeWise® Replenishing  
Serum+C® Deluxe Mini.***

Help skin bounce back with this antioxidant-rich serum. Formulated with a potent botanical, it helps defend skin against free radical damage that can impact skin's firmness and definition.

**More Products You'll Love**

*TimeWise® Miracle Set®*

*TimeWise® Microdermabrasion  
Plus Set*

*TimeWise® Pore Minimizer*

*TimeWise® Moisture Renewing  
Gel Mask*

