"Achieving Success is a daily process"
Mary Kay Ash

TODAY:_____

6 Most Important Things- MK Business

1.	
2.	
3.	
4.	
5.	
6.	

6 Most Important Things- Family/Personal

1.	
2.	
3.	
4.	
5.	
6.	

CALLS

Booking
Coaching
Prospects
Customers
Team

Income Producing Activities

1 Skin Care Class
2 Facials
3 On-the-Go
$100 Cust Svc
1 Interview
1 Guest @ Mtg
1 DVD/CD w/ questionnaire
5 New Contacts
2 New Bookings
1 New Team Mbr

Today's IPA Total:

Notes

5am	
6am	
7am	
8am	
9am	
10am	
11am	
Noon	
1pm	
2pm	
3pm	
4pm	
5pm	
6pm	
7pm	
8pm	
9pm	
10pm	

(Grand Achiever = 10 IPA's per week/2 per day; Premier Club = 15 IPA's per week/3 per day; Cadillac = 20+ IPA's per week/4 per day)