



soar like never before

MARY KAY

SEMINAR 2024 GOALS



I will be a...

- _____ by August 1st
- _____ by September 1st
- _____ by October 1st
- _____ by November 1st
- _____ by December 1st
- _____ by January 1st 
- _____ by March 1st 
- _____ by July 1st 

Career Level	Active Team Members
Senior Consultant	1-2
Star Team Builder	3-4
Team Leader	5-7
Elite Team Leader	8+ or 5+ w/1 Red
DIQ	8+ Active team members by the 1st of the month to submit
Grand Achiever 	Build to 18 team members w/\$26,000 team production in 1-4 months
Director	Build to 24+ unit members w/ \$15,500 unit production in 1-3 months

*A consultant is considered active in the month she places a \$225 w/s order and the following 2 months.

Other Goals

Number of monthly selling appts: _____

Monthly Retail Sales Goal: \$ _____

Quarterly Wholesale Goals: \$ _____

June 16 - Sept 15: \$ _____

Sept. 16 - Dec. 15: \$ _____

Dec. 16 - Mar. 15: \$ _____

Mar. 16 - June 15: \$ _____

Monthly Team Building Appts: _____

of New Team Members per month: _____

Medal Goal (Gold=5, Silver=4, Bronze=3): _____

PCP Customers enrolled each qtr: _____

of Quarters as a Star Consultant: _____

Set Your Sites on Success!

Queen's Court of Personal Sales

\$40,000 Retail Production
7/1/25 - 6/30/24



\$600	\$600	\$600	\$600	\$600	\$600
\$600	\$600	\$600	\$600	\$600	Halfway!
\$600	\$600	\$600	\$600	\$600	\$600
\$600	\$600	\$600	\$600	\$600	\$600
\$600	\$600	\$600	\$600	\$600	\$600
\$600	\$600	\$600	\$600	\$600	DONE!

Queen's Court of Sharing

Add 24 Great Start-Qualified*
Personal Team Members
7/1/25 - 6/30/24



1	2	3	4	5	6
7	8	9	10	11	12
13	14	15	16	17	18
19	20	21	22	23	24

*A Great Start-Qualified team member is one who has \$600 or more in wholesale Section 1 products within their Great Start time frame.