

# Pick Your Success Path for the Quarter!

## What is your Magic Number?



### DIQ/Directorship

Daily Accountability 10 up in 10 days

Weekly Activity 12-18 hours a week

**4 4 4**

4 Parties (1 meeting plus 2 other time slots for her and 1 time slot for unit...who is watching?)

4 bookings from those parties

4 interviews from those parties

Results

\$600-\$800 a week in sales

Profit \$1200-\$1600 a month

16 prequalified interviews a month

4 new team members



### Earn the Use of a Company Car

Daily Accountability 10 up in the next 2 weeks

Weekly Activity 8-12 hours a week

**3 3 3**

3 Parties (1 meeting plus 2 other time slots)

3 bookings from those parties

3 interviews from those parties

Results

\$600-\$800 a week in sales

Profit \$1200-\$1600 a month

12 prequalified interviews a month

3 new team members

### Star Consultant

Daily Accountability 10 up in the next month

Weekly Activity 6-8 hours a week

**2 2 2**

2 Parties (1 meeting plus 1 other time slot for her)

2 bookings from those parties

2 interviews from those parties

Results should be:

\$300-\$500 a week in sales

Profit \$600-\$800 a month

8 prequalified interviews a month

2 new a month

