

# CRUZE 3 MONTH ACTION PLAN



## READY - SET - CRUZE

**This action plan is designed to complete your car qualifications in 3 months rather than 4!**

3 months to qualify you will need \$6,600 Average Wholesale/month + 14 team members

### **MUSTS:**

- Be active
- Have 14 active personal team members by end of qualification period (1-4 months)
- Total production from you and your team must equal \$20,000 wholesale production
- Your maximum contribution amount is \$5,000 personal production during the qualification period
- Minimum \$5,000 team wholesale production is required each month
- To be on-target, you must have 5 active team members and a total of \$5,000 wholesale team production into the distribution center

### **PERSONAL GOALS:**

- Call your director 2-3 times weekly
- Minimum 5 new contacts a day
- Book 2 appointments a day
- Sell \$500-\$600 a week
- Interview 5 a week
- Send your Director your Weekly Accomplishment Sheets
- \$3600 personal wholesale will make you an Emerald Star
- Strive for a Gold Medal monthly
- Recruit people who want more and are willing to work

# CRUZE 3 MONTH ACTION PLAN



## MONTH 1

- Place a personal total of \$1,200 wholesale for the month: \$600 by the 15th and an additional \$600 wholesale by month end
- Recruit one Star Consultant
- Recruit three qualified Team Members

### Month 1 Wholesale Production

Personal	\$1200
New Star	\$1800
New Qualified	\$600
New Qualified	\$600
New Qualified	\$600
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	\$4800

- Your other active team members will likely take you to \$6000+
- If you have zero consultants on your team on the 1st, you can still earn a Gold Medal (5 recruits) and be on-target with a \$1400 personal order or \$200 more from one of your new qualified

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### PERSONAL GOALS:

- Call your director 2-3 times weekly
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- Book 2 appointments a day
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# CRUZE 3 MONTH ACTION PLAN



## MONTH 2

- Place a personal total of \$1,200 wholesale for the month: \$600 by the 15th and an additional \$600 wholesale by month end
- Personally Recruit 5 - GOLD Medal
- Including one Star Consultant
- Including four qualified Team Members

### Month 2 Wholesale Production

Personal	\$1200
New Star	\$1800
New Qualified	\$600
New Qualified	\$600
New Qualified	\$600
New Qualified	\$600
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	\$5400

- \$1200 more from your current team will likely take you to \$6600+
- Production must hit \$6,600+ to be on 3-month plan
- You may submit for DIQ

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# CRUZE 3 MONTH ACTION PLAN



## MONTH 3

- Place a personal total of \$1,200 wholesale for the month: \$600 by the 15th and an additional \$600 wholesale by month end
- Personally Recruit 2 Stars by the 15th
- Recruit 3 Qualified, finishing GOLD Medal and completing your team of 14

### Month 3 Wholesale Production

Personal	\$1200
New Star	\$1800
New Star	\$1800
New Qualified	\$600
New Qualified	\$600
New Qualified	\$600
Current Team	\$1200
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	\$7800

### ***FINISH EARLY! EARN YOUR CAR & Complete Month 1 of DIQ!***

(Didn't finish? Not to worry! You still have another month!)

**Work peacefully, with passionate purpose! Your Director will help! You CAN do it!**

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