

Cruze 3 Month Action Plan

This action plan is designed to complete your car qualifications in 3 months rather than 4!

3 months to qualify = \$6670 Average Wholesale/month + 14 team members



MUSTS:

- Be active
- Have 14 active personal team members by end of qualification period (1-4 months)
- Total production from you and your team must equal \$20,000 wholesale production
- Your maximum contribution amount is \$5,000 personal production during the qualification period
- Minimum \$5,000 team wholesale production is required each month
- To be on-target, you must have 5 active team members and a total of \$5,000 wholesale team production into the distribution center at month end

PERSONAL GOALS:

- Call your director 2-3 times weekly
- Send your Director your Weekly Accomplishment Sheets
- Minimum 5 new contacts a day
- Book 2 appointments a day
- Sell \$800 - \$900 a week
- \$4800 personal wholesale will make you an Pearl Star
- Interview 5 a week
- GOLD Medal Monthly
- Recruit people who want more and are willing to work



Monthly Plan



- Place a personal total of \$1600 wholesale for the month: \$800 by the 15th and an additional \$800 wholesale by month end
- Personally Recruit 5+ - GOLD Medal
- Goal is 2 New Star Consultants, 2 New Qualified Team Members, and 1 New Active Team Member

Monthly Wholesale Production Example

Personal	\$1600
New Star	\$1800
New Star	\$1800
New Qualified	\$600
New Qualified	\$600
New Active	\$225
	\$6625

- Your other active team members will likely take you to \$6700+, count month 2 and 3 reorders from active consultants as cushion and keep focused on your personal goals
- You may submit for DIQ with 10+ Active Team Members

MUSTS:

- Be active
- Have 14 active personal team members by end of qualification period (1-4 months)
- Total production from you and your team must equal \$20,000 wholesale production
- Your maximum contribution amount is \$5,000 personal production during the qualification period
- Minimum \$5,000 team wholesale production is required each month
- To be on-target, you must have 5 active team members and a total of \$5,000 wholesale team production into the distribution center at month end

PERSONAL GOALS:

- Call your director 2-3 times weekly
- Send your Director your Weekly Accomplishment Sheets
- Minimum 5 new contacts a day
- Book 2 appointments a day
- Sell \$600 - \$700 a week
- \$4800 personal wholesale will make you an Pearl Star
- Interview 5 a week
- GOLD Medal Monthly
- Recruit people who want more and are willing to work



Monthly Tracking



Personal Team Member	Mo. 1 Wholesale	Mo. 2 Wholesale	Mo. 3 Wholesale	Mo. 4 Wholesale
Your Wholesale Orders				
Total				



MUSTS:

- Be active
- Have 14 active personal team members by end of qualification period (1-4 months)
- Total production from you and your team must equal \$20,000 wholesale production
- Your maximum contribution amount is \$5,000 personal production during the qualification period
- Minimum \$5,000 team wholesale production is required each month
- To be on-target, you must have 5 active team members and a total of \$5,000 wholesale team production into the distribution center at month end

PERSONAL GOALS:

- Call your director 2-3 times weekly
- Send your Director your Weekly Accomplishment Sheets
- Minimum 5 new contacts a day
- Book 2 appointments a day
- Sell \$600 - \$700 a week
- \$4800 personal wholesale will make you an Pearl Star
- Interview 5 a week
- GOLD Medal Monthly
- Recruit people who want more and are willing to work

Didn't finish in 3? Not to worry! You still have another month! Keep going, **your Director will help! You CAN do it!**

